For Immediate Release:

March 20, 2020



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Key Housing Market Statistics in the Metro-East Released

SHILOH, IL – February Kept Up the Momentum in the Housing Market

Home Sales

Residential sales were higher in February 2020 than February 2019 for most of the Metro-East again. St. Clair County had 8.9 percent increase in homes sold. Macoupin County had a 10.5 percent increase and Monroe had a 28.6 percent increase. While Jersey and Montgomery had similar increases with 46.1 percent and 42.1 percent increase in homes sold in February. For the entire state of Illinois, closed sales were up 5 percent from February 2019. While, Metro-East home sales are up 13.9 percent from January.

Month over month sales were also up in February. Madison and Monroe counties had similar increases in home sales with 18.3 percent and 18.2 percent increases. St. Clair County had an increase of 12.5 percent compared to January.

Year-to-Date home sales were up compared to February 2019 for the majority of the Metro-East. Montgomery County and Monroe County increases were 56.9 percent and 50 percent. St. Clair County had a 9.2 percent increase in year-to-date homes sold over 2019.

Home Prices

Home prices were still on a steady rise in February. Madison County home prices increased 1.1 percent. While, St. Clair County had a 0.6 percent increase. Home prices in Illinois were up 7 percent from February 2019 and the Metro-East is up 4.1 percent. The average home price in the Metro-East for February was \$131,000.

"The market looked great in February for the Metro-East." says Donna Baker, President of the REALTOR® Association of Southwestern Illinois.

Days on Market

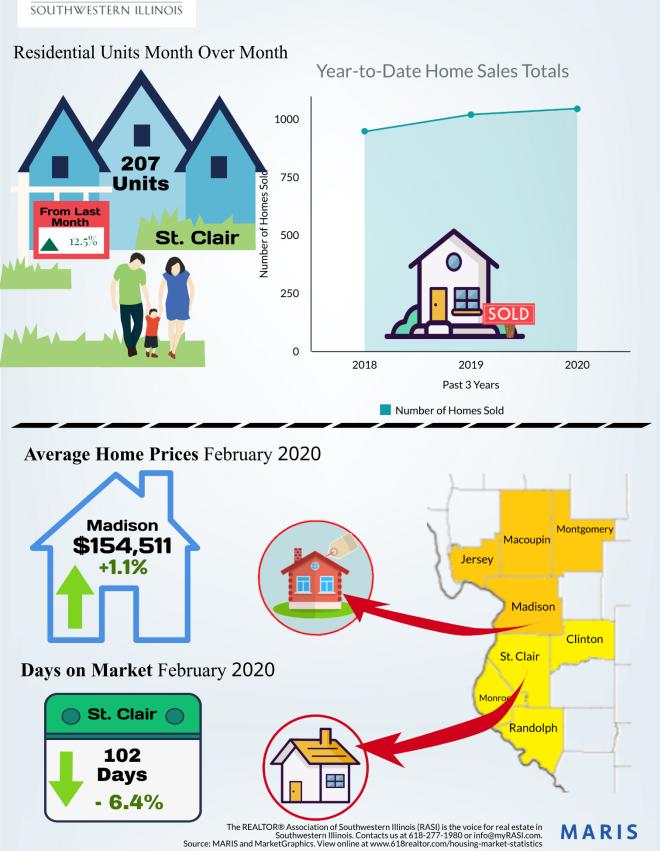
The average Days on Market is still declining for some Metro-East Counties including St. Clair County, which had a 6.4 percent decrease compared to February 2019 with 102 days.

The REALTOR® Association of Southwestern Illinois (RASI) is the voice for real estate in Southwestern Illinois. Our mission is to empower members to succeed into the future. For more information on RASI and real estate careers, please visit www.618realtor.com or contact the office at (618) 277-1980 or Membership@myRASI.com.

Complete statistics on the following page. Statistics provided by MARIS



Key Housing Market Statistics in the Metro-East Released February 2020



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| Residential Units Year Over Year | | | | |
|----------------------------------|------|------|------|--|
| February | 2020 | 2019 | 2018 | |
| St. Clair | 207 | 190 | 170 | |
| Clinton | 13 | 15 | 11 | |
| Monroe | 27 | 21 | 35 | |
| Randolph | 8 | 11 | 9 | |
| Madison | 233 | 266 | 200 | |
| Macoupin | 21 | 19 | 19 | |
| Jersey | 19 | 13 | 16 | |
| Montgomery | 27 | 19 | 14 | |

Residential Units Month Over Month

| County | February | January | December | November | October | September |
|------------|----------|---------|----------|----------|---------|-----------|
| St. Clair | 207 | 184 | 253 | 229 | 252 | 260 |
| Clinton | 13 | 11 | 19 | 17 | 30 | 16 |
| Monroe | 27 | 30 | 34 | 28 | 34 | 40 |
| Randolph | 8 | 9 | 8 | 12 | 14 | 8 |
| Madison | 233 | 197 | 269 | 247 | 280 | 300 |
| Macoupin | 21 | 15 | 21 | 17 | 37 | 27 |
| Jersey | 19 | 14 | 17 | 15 | 17 | 24 |
| Montgomery | 27 | 26 | 26 | 25 | 26 | 12 |

Year-to-Date Home Sales (January 1 -February 29)

| County | 2020 | 2019 | 2018 |
|------------|------|-------|------|
| St. Clair | 391 | 358 | 347 |
| Clinton | 24 | 34 | 27 |
| Monroe | 57 | 38 | 58 |
| Randolph | 17 | 15 | 19 |
| Madison | 432 | 477 | 408 |
| Macoupin | 36 | 36 | 31 |
| Jersey | 33 | 25 | 29 |
| Montgomery | 53 | 34 | 25 |
| | 1043 | 1,017 | 944 |

| Average Home Prices | | | | |
|---------------------|-----------|-----------|-----------|--|
| February | 2020 | 2019 | 2018 | |
| St. Clair | \$153,859 | \$152,884 | \$149,089 | |
| Clinton | \$148,455 | \$129,980 | \$143,148 | |
| Monroe | \$219,117 | \$227,260 | \$200,895 | |
| Randolph | \$98,925 | \$70,600 | \$82,244 | |
| Madison | \$154,511 | \$152,777 | \$136,371 | |
| Macoupin | \$86,540 | \$113,571 | \$85,439 | |
| Jersey | \$121,026 | \$181,212 | \$136,781 | |
| Montgomery | \$97,098 | \$119,240 | \$65,589 | |

| Average Days on Market | | | | |
|------------------------|------|------|------|--|
| February | 2020 | 2019 | 2018 | |
| St. Clair | 102 | 109 | 85 | |
| Clinton | 80 | 78 | 165 | |
| Monroe | 80 | 117 | 51 | |
| Randolph | 97 | 130 | 74 | |
| Madison | 94 | 90 | 94 | |
| Macoupin | 108 | 107 | 93 | |
| Jersey | 114 | 150 | 94 | |
| Montgomery | 173 | 74 | 147 | |

(continued from page 1)