

**For Immediate Release:**  
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## **Key Housing Market Statistics in the Metro-East Released**

SHILOH, IL – With home prices in the Metro East on the rise, and Spring just around the corner, now is a great time to put your home on the market.

### **Home Sales**

The number of homes sold in the rural counties of the Metro-East are selling faster than this time last year. Home sales in Macoupin County increased by 41.67, while Montgomery and Clinton Counties increased by 36.36 and 18.75 percent. Monroe and Clinton Counties saw a rise of 7.79 and 8.04 percent year-to-date over 2018. Madison County homes sold 0.96 percent faster than January 2018.

### **Home Prices**

Home prices rose from January last year in most of the Metro-East. St. Clair and Madison County home prices rose 20.43 and 10.46 percent compared to January 2018. Randolph and Jersey counties had increases of 41.5 and 25.36 percent. Clinton and Montgomery counties also had increases of 12.04 and 5.2 percent.

**“Buying a home can seem stressful, but, using a REALTOR® can help take the stress out of the situation. REALTORS® are upheld to the REALTOR® Code of Ethics, which is a pledge of honesty, integrity, professionalism, and community service. Using a REALTOR® gives the peace of mind that comes from working with a real advocate and trusted professional who is committed to their clients’ futures and neighborhoods, just as much as they are”** says REALTOR® Association of Southwestern Illinois President Judy Ross.

### **Days on Market**

Homes in Madison, Montgomery, and Randolph Counties sold faster in January 2019 than January of last year with 8.6, 25.93, and 58.24 percent decrease in days. While other counties saw an increase in days on the market over last year, incidents such as the extreme weather the Metro East has seen and an extended government shutdown, could have played a factor in homes not selling as fast.

The REALTOR® Association of Southwestern Illinois (RASI) is the voice for real estate in Southwestern Illinois. Our mission is to empower members to succeed into the future. For more information on RASI and real estate careers, please visit [www.618realtor.com](http://www.618realtor.com) or contact the office at (618) 277-1980 or [Membership@myRASI.com](mailto:Membership@myRASI.com).

*Complete statistics on the following page. Statistics provided by MARIS*

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<b>Residential Units Year Over Year</b>			
<b>January</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
St. Clair	168	177	163
Clinton	19	16	9
Monroe	17	23	26
Randolph	4	10	3
Madison	210	208	177
Macoupin	17	12	19
Jersey	12	13	5
Montgomery	15	11	19

<b>County</b>	<b>January</b>	<b>December</b>	<b>November</b>	<b>October</b>	<b>September</b>	<b>August</b>
St. Clair	168	213	212	265	259	332
Clinton	19	22	19	22	20	35
Monroe	17	34	32	32	35	49
Randolph	4	11	14	13	10	13
Madison	210	245	256	337	283	373
Macoupin	17	18	20	32	21	28
Jersey	12	17	23	24	18	16
Montgomery	15	13	21	19	27	24

<b>Year-to-Date Home Sales (January 1 - December 31)</b>			
<b>County</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
St. Clair	3,279	3,201	3,149
Clinton	270	262	273
Monroe	459	438	451
Randolph	139	134	145
Madison	3,604	3,551	3,498
Macoupin	278	304	260
Jersey	224	218	209
Montgomery	229	240	243

<b>Average Home Prices</b>			
<b>January</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
St. Clair	\$168,469	\$139,887	\$116,348
Clinton	\$140,762	\$125,632	\$133,935
Monroe	\$247,730	\$253,850	\$243,564
Randolph	\$135,750	\$95,940	\$49,167
Madison	\$148,524	\$134,456	\$138,935
Macoupin	\$98,231	\$109,075	\$111,253
Jersey	\$122,540	\$97,752	\$122,600
Montgomery	\$123,743	\$117,623	\$100,049

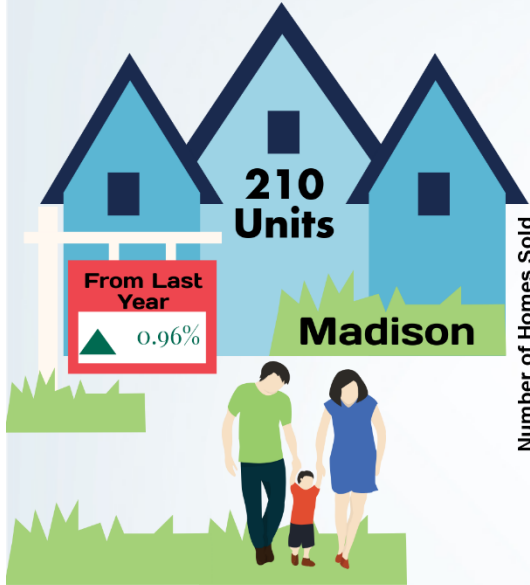
<b>Average Days on Market</b>			
<b>January</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
St. Clair	92	90	90
Clinton	96	84	92
Monroe	66	41	39
Randolph	38	91	116
Madison	85	93	96
Macoupin	159	82	77
Jersey	185	85	135
Montgomery	60	81	86

Statistics are provided by MARIS.

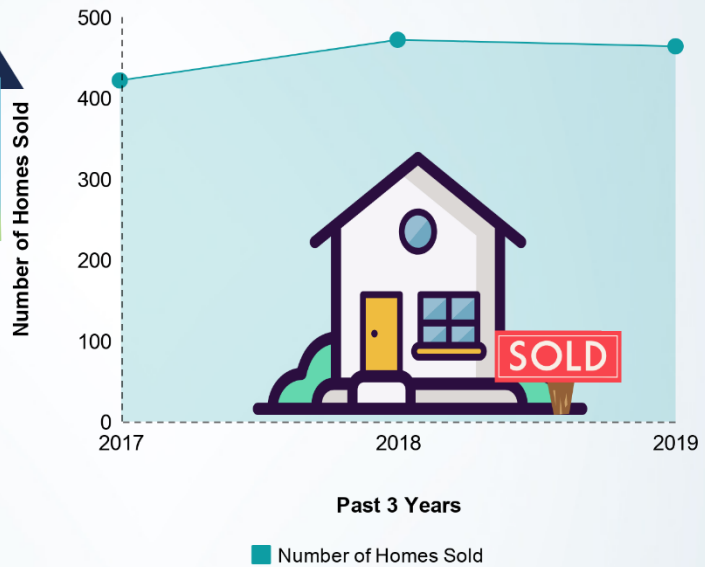


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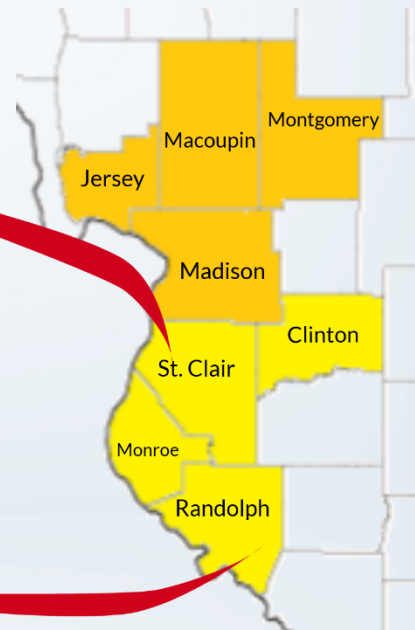
## Residential Units Year -to-Date



## Metro East Home Sales Comparison



## Average Home Prices January 2018



## Days on Market January 2018

