

**IT'S TIME TO OPEN  
YOUR OWN DOORS  
WITH A CAREER IN  
REAL ESTATE TODAY!**



Sponsored by Illinois REALTORS®

# Broker Pre-License Course

The 75-hour Illinois Real Estate Broker Pre-license Topics course (513.001118) and the 15-hour Broker Pre-license Interactive course (513.001119) combine to meet the 90-hour pre-licensing curriculum requirements for real estate brokers as set forth by the state of Illinois.

## Topics Covered in the Course

- License Law
- Federal Laws
- Agency relationships and obligations
- Marketing and Advertising
- Independent contractor/ employee agreements
- Contract knowledge
- Market analysis and appraisal
- Financing
- Retail and office property management



**Kevin Botterbush**  
*Botterbush & Associates*



**RASI Office**  
*1124 Hartman Ln. Ste. 120  
Shiloh, IL 62221*



**\$545**  
**Deadline - February 5th**  
*Additional \$10 owed if registration is after  
the registration date.*



**90 Hour Course**  
**Classroom Setting**



**Tuesdays and Thursdays**  
**February 12th - May 16th**



**Check-in: 5:30pm**  
**Class: 6:00pm - 9:30pm**

### REGISTRATION

✉ Education@myRASI.com 🌐 www.myRASI.com ☎ (618) 277-1980 📍 1124 Hartman Ln., Ste. 120, Shiloh, IL 62221

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Method of Payment:  Cash  Check (payable to RASI)  Credit or Debit

Card number: \_\_\_\_\_ Exp. Date: \_\_\_\_/\_\_\_\_/\_\_\_\_ CVV: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Street City State Zip

If you have any disabilities that require special accommodations, please identify those special needs: \_\_\_\_\_

## Illinois 90-hour Broker Pre-license Course Policy

Registrations must be received in advance of the class in writing and must be accompanied with the specified amount of money.

If you cancel your class a minimum of five (5) days prior to the start of the course, you will receive a refund of your registration cost less a \$50 cancellation fee. All cancellations must be in writing.

If you cancel your class less than five (5) days prior to the start of a course, no refund is applicable. If you are a NO show for a class, no refund is applicable. No refunds are applicable once a class has begun.

We reserve the right to cancel or reschedule any course or individual class session(s), at any time, for any reason. If we cancel an entire course, students will receive a full refund of their registrations costs.

Attendance is at all sessions. A student may not miss more than 10% of the total class time (7.5 hours in the Broker Pre-license Topics course, 1.5 hours in the Broker Pre-license Interactive course). Make-up sessions shall be at the cost/ discretion of the instructor.

Only students are allowed to attend classes. No additional attendees may be present in the class or building during class time.

All attendees are expected to pay attention, participate and should not be under the influence of a controlled substance before or during the session.

Electronic devices that are not being used to take notes are not to be used during class time. They can only be used during scheduled breaks.

Class dates are subject to change.

*Promotional Disclaimer: By attending REALTOR® Association of Southwestern Illinois (RASI) events or classes, I understand that still or motion pictures may be taken of me while attending the RASI event and give permission for images to be used to promote RASI events. Such images will remain the property of RASI.*

## Broker License Requirements:

- Be at least 21 years of age
- The minimum age of 21 years shall be waived for any person that provides evidence of successful completion of at least 4 semesters of post-secondary school study as a full-time student with a major emphasis on real estate courses (for more information call 217-785-9300).
- Be of good moral character
- Hold a high school diploma or equivalent (G.E.D.)
- Complete 90 hours of instruction in real estate courses, 15 hours of which must consist of situational and case studies presented in the classroom or by other interactive delivery method.
- Present a valid application for issuance of a license accompanied by a sponsor card and the appropriate fees.

The REALTOR® Association of Southwestern Illinois is an Illinois REALTORS® Licensing & Training Center. If you are considering a career in real estate, we believe our program is ideal for you!

REALTOR® Association  
of Southwestern Illinois

Empowering members  
to succeed into the  
future.



**Instructor:**  
Kevin Botterbusch  
*Botterbusch &  
Associates*



REALTOR® ASSOCIATION OF  
SOUTHWESTERN ILLINOIS

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**ILLINOIS  
REALTORS®**