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Home Sales Rose in St. Clair, Clinton and Randolph Counties Compared to February 2013

(Belleville, Ill) – The REALTOR® Association of Southwestern Illinois (RASI) released its March 2013 housing statistics today. St. Clair, Clinton and Randolph Counties reported increases in home sales in March 2013 compared to February 2013. REALTORS® in St. Clair and Randolph Counties recorded increases in home sales compared to March 2012.

REALTORS® in St. Clair County reported a 25 percent increase in home sales in March 2013 compared to the previous month. Clinton County reported a 7.14 percent increase, while Randolph County reported a 66.67 percent increase in home sales compared to March 2012. REALTORS® in St. Clair County also reported an increase in home sales of 6.15 percent in March 2013 compared to March 2012. Also compared to March 2012, Randolph County recorded a 36.36 percent increase in home sales last month.

“With the nicer spring weather, we are hopeful that we will see increases of home sales in the coming months,” remarks Connie Stellhorn, President of the Association. **“Owning a home is still an investment in your future and in your community. Housing continues to be affordable and interest rates remain at historic lows.”**

According to the Illinois Association of REALTORS® (IAR), March 2013 had the highest statewide March home sales since 2007. IAR stated that March statewide home sales totaled 10,992 in March 2013, and they haven't been that high since 2007 when they reached 11,979.

Year-to-date home sales are also looking positive for St. Clair, Monroe, and Randolph Counties. St. Clair County reported an 11.38 percent increase, Randolph County reported a 30.77 percent increase, and Monroe County reported a 25.86 percent increase in year-to-date home sales compared to March 2012.

“Buyers and sellers can learn more about buying and selling homes and facts about the market on www.YourIllinoisHome.com. REALTORS® can help guide them through the process. All real estate is local, and national trends do not always reflect local market conditions. Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement,” stated Stellhorn.

The housing statistics follow on the subsequent page:



RASI

REALTOR ASSOCIATION OF
SOUTHWESTERN ILLINOIS

March 2013 Units Sold							Feb.	Jan.	Dec.	Nov.	Oct.	Sept.	Aug.	July	
County	2013	2012	2011	2010	2009	2008	2013	2013	2012	2012	2012	2012	2012	2012	
Monroe	23	29	20	37	22	27	31	19	25	31	39	21	36	34	
St. Clair	190	179	175	204	167	197	152	158	168	160	193	171	234	217	
Randolph	15	11	9	15	14	18	9	9	14	6	5	12	12	13	
Clinton	15	22	13	28	19	22	14	11	18	28	25	28	30	23	
Year-to-Date Units Sold (Jan. 1 - March 31, 2013)															
Monroe	73	58	62	84	60	64									
St. Clair	499	448	455	461	427	506									
Randolph	34	26	19	30	36	51									
Clinton	41	46	44	61	63	83									
Median Home Prices															
Monroe	152000	163000	159400	169000	187000	192400									
St. Clair	115500	90000	85500	116750	110000	115000									
Randolph	90000	50000	142000	75000	60500	65300									
Clinton	92000	128250	107500	111250	112000	140000									

Statistics are provided by SIR/MLS, Inc. and the Illinois Association of REALTORS®

Empowering REALTORS® to succeed through education, advocacy & service. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose 700 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on the REALTOR® Association and real estate careers, please visit www.myRASI.com or contact the office at (618) 277-1980. The Association is also available online at www.Facebook.com/myRASI.

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