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Metro-East Rings in the New Year with Increases in Home Sales

(Belleville, Ill) – The REALTOR® Association of Southwestern Illinois (RASI) released its January 2013 housing statistics today. To start off this year, St. Clair, Monroe and Randolph Counties reported an increase in home sales compared to January 2012.

After the Metro-East saw an increase in home sales for 2012, the Counties are again off to a good start for 2013. REALTORS® in St. Clair County reported a 26.40 percent increase in home sales in January 2013 compared to January 2012. REALTORS® sold 158 homes, which is the highest number of homes sold in January for this County in over 5 years. In Monroe County, home sales increased 46.15 percent compared to last January. Compared to last January, REALTORS® in Randolph County sold 28.57 percent more homes.

According to the Illinois Association of REALTORS® (IAR), January 2013 was the strongest January home sales-wise for the state since 2007. IAR reported that the state has had 19 continuous months of annual sales increases.

“With momentum from 2012 carrying over into 2013, we are excited to see positive numbers in home sales in the Metro-East,” remarks Connie Stellhorn, President of RASI. **“We are gearing up for Spring, which is generally the busiest time of the year for real estate. With historically low interest rates, affordable home prices, and a plentiful option of home choices, now is a great time to buy or sell your home.”**

Increases in median home prices in the Metro-East were also reported for January 2013. St. Clair, Monroe & Clinton Counties all reported more than 10 percent increases in median home prices compared to January 2012.

“Buyers and sellers can learn more about buying and selling homes and facts about the market on www.YourIllinoisHome.com. REALTORS® can help guide them through the process. All real estate is local, and national trends do not always reflect local market conditions. Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement,” stated Stellhorn.

The housing statistics follow on the subsequent page:





REALTOR ASSOCIATION OF
SOUTHWESTERN ILLINOIS

Jan. 2013 Units Sold							Dec.	Nov.	Oct.	Sept.	Aug.	July	June	May
County	2013	2012	2011	2010	2009	2008	2012	2012	2012	2012	2012	2012	2012	2012
Monroe	19	13	21	19	16	18	25	31	39	21	36	34	36	38
St. Clair	158	125	121	103	117	140	168	160	193	171	234	217	237	184
Randolph	9	7	5	7	4	10	14	6	5	12	12	13	17	11
Clinton	11	15	13	11	12	11	18	28	25	28	30	23	17	19
Median Home Prices														
Monroe	155000	134450	180000	165000	187950	160000								
St. Clair	105000	92000	119900	82000	88500	115250								
Randolph	27000	108000	40000	64900	120250	84000								
Clinton	155000	129900	80000	72500	151375	91000								

Statistics are provided by SIR/MLS, Inc. and the Illinois Association of REALTORS®

Empowering REALTORS® to succeed through education, advocacy & service. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose 700 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on the REALTOR® Association and real estate careers, please visit www.myRASI.com or contact the office at (618) 277-1980. RASI is also available online at www.Facebook.com/myRASI.

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