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Home Sales Continued to Rise in Metro-East Last Month

(Bellefonte, Ill) – The REALTOR® Association of Southwestern Illinois (RASI) released its February 2013 housing statistics today. St. Clair, Monroe, Randolph and Clinton Counties reported increases in home sales in February 2013 compared to February 2012.

REALTORS® in St. Clair County reported a 5.6 percent increase in home sales in February 2013 compared to February 2012. Monroe County reported a 93.8 percent increase in home sales this February. In Randolph County, home sales increased 12.5 percent compared to last February. Also compared to last February, REALTORS® in Clinton County sold 55.6 percent more homes in February 2013.

“Spring is upon us, and we are excited to see what it will bring to the Metro-East housing market,” remarks Connie Stellhorn, President of the Association. **“The continued pattern of increases in home sales so far this year is a positive sign for the rest of 2013. According to the Illinois Association of REALTORS®, median prices, sales volumes, inventories and the average time on market are all improving. On top of that, interest rates remain low and home prices are affordable.”**

Year-to-date home sales are also looking positive for St. Clair, Monroe, Randolph and Clinton Counties. St. Clair, Monroe and Randolph Counties all reported the highest number of homes sold year-to-date for February in five years or more. St. Clair County reported a 14.5 percent increase, Randolph County reported a 20.0 percent increase, Monroe County reported a 72.4 percent increase, and Clinton County reported a 4.2 percent increase in year-to-date home sales compared to February 2012.

“Buyers and sellers can learn more about buying and selling homes and facts about the market on www.YourIllinoisHome.com. REALTORS® can help guide them through the process. All real estate is local, and national trends do not always reflect local market conditions. Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement,” stated Stellhorn.

The housing statistics follow on the subsequent page:



RASI

REALTOR ASSOCIATION OF
SOUTHWESTERN ILLINOIS

February, 2013 Units Sold							Jan.	Dec.	Nov.	Oct.	Sept.	Aug.	July	June
County	2013	2012	2011	2010	2009	2008	2013	2012	2012	2012	2012	2012	2012	2012
Monroe	31	16	22	28	19	20	19	25	31	39	21	36	34	36
St. Clair	152	144	156	152	134	163	158	168	160	193	171	234	217	237
Randolph	9	8	5	8	6	10	9	14	6	5	12	12	13	17
Clinton	14	9	18	22	15	31	11	18	28	25	28	30	23	17
Year-to-Date Units Sold (Jan. 1 - February 28, 2013)														
Monroe	50	29	43	47	35	38								
St. Clair	308	269	280	257	260	309								
Randolph	18	15	10	15	11	20								
Clinton	25	24	31	33	27	42								
Median Home Prices														
Monroe	155000	146500	157500	130000	184000	160500								
St. Clair	86500	115000	95500	107950	111000	115000								
Randolph	65000	62000	108500	58250	94000	68250								
Clinton	86450	105000	81500	81000	113000	107900								

Statistics are provided by SIR/MLS, Inc. and the Illinois Association of REALTORS®

Empowering REALTORS® to succeed through education, advocacy & service. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose 700 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on the REALTOR® Association and real estate careers, please visit www.myRASI.com or contact the office at (618) 277-1980. The Association is also available online at www.Facebook.com/myRASI.

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