

# Broker Pre-License Course

90-Hours



## Begin your career in Real Estate today!

The 75-hour Illinois Real Estate Broker Pre-license Topics course (#513.001118) and the 15-hour Broker Pre-license Interactive course (# 513.001119) combine to meet the 90-hour pre-licensing curriculum requirements for real estate brokers as set forth by the state of Illinois.

### Topics Covered in the Course

- License Law
- Federal Laws
- Agency relationships and obligations
- Marketing and Advertising
- Independent contractor/ employee agreements
- Contract knowledge
- Market analysis and appraisal
- Financing
- Retail and office property management

#### Schedule:

**Mondays**

**9:00 am - 4:30 pm**

**January 9 - May 8, 2017**

**Location:** 1124 Hartman Lane, Shiloh, IL 62221

(map on back)

**Registration Deadline:** January 6th

**Cost: \$525**

### REGISTRATION

Please mail registration to **RASI, 1124 Hartman Lane, Ste. 120, Shiloh, IL 62221**  
or e-mail to **Megan@myRASI.com**

Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Method of payment:  Cash  Check (payable to RASI)  Credit or Debit

Visa  MasterCard  Discover  American Express

Card number: \_\_\_\_\_ Exp/ Date: \_\_\_\_\_

Billing Address: \_\_\_\_\_  
Street City State Zip

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### Broker License Requirements:

- > Be at least 21 years of age
- > *\*The minimum age of 21 years shall be waived for any person that provides evidence of successful completion of at least 4 semesters of post-secondary school study as a full-time student with a major emphasis on real estate courses. (for more information call 217-785-9300)*
- > Be of good moral character
- > Hold a high school diploma or equivalent (G.E.D.)
- > Complete 90 hours of instruction in real estate courses, 15 hours of which must consist of situational and case studies presented in the classroom or by other interactive delivery method.
- > Personally take and pass a written examination authorized by the Illinois Department of Financial and Professional Regulation.
- > Present a valid application for issuance of a license accompanied by a sponsor card and the appropriate fees.

#### How did you hear about us?

- RASI Facebook page
- Newspaper advertisement
- LinkedIn
- Friend or family member
- 618realtor.com
- Illinoisrealtor.org

## Illinois 90-hour Broker Pre-license Course Policy

Registrations must be received in advance of the class in writing and must be accompanied with the specified amount of money.

If you cancel your class a minimum of five (5) days prior to the start of the course, you will receive a refund of your registration cost less a \$50 cancellation fee. All cancellations must be in writing.

If you cancel your class less than five (5) days prior to the start of a course, no refund is applicable. If you are a NO show for a class, no refund is applicable. No refunds are applicable once a class has begun.

We reserve the right to cancel or reschedule any course or individual class session(s), at any time, for any reason. If we cancel an entire course, students will receive a full refund of their registrations costs.

Attendance is required at all sessions. A student may not miss more than 10% of the total class time (7.5 hours in the Broker Pre-license Topics course, 1.5 hours in the Broker Pre-license Interactive course). Make-up sessions shall be at the cost/ discretion of the instructor.

Students must score a 75% or higher on the final exams to pass the course.

Students are allowed up to 3 re-takes.

**REALTOR® Association of  
Southwestern Illinois**

Empowering REALTORS®  
to succeed through  
education, advocacy,  
service, & programs.



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618.235.6793 (fax)

### IMPORTANT NOTICE:

If you have any disabilities that require special accommodations, please identify those special needs.



Instructor  
**Kevin Botterbush**  
Botterbush &  
Associates

*The REALTOR® Association of Southwestern Illinois is an Illinois Association of REALTORS® Licensing & Training Center. If you are considering a career in real estate, we believe our program is ideal for you!*