



**For Immediate Release:**  
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## **2013 Marks a Year of Strong Home Sales in the Metro-East**

(Belleville, Ill.) The REALTOR® Association of Southwestern Illinois (RASI) released its December 2013 housing statistics today. Clinton, Randolph, Monroe, and St. Clair Counties reported an increase in year-to-date home sales compared to the last several years.

REALTORS® in St. Clair, Monroe, and Clinton Counties sold more homes in 2013 than they had in the previous five (5) years. St. Clair County reported an increase of 14.33 percent in home sales in 2013 compared to 2012. Clinton County followed suit and recorded a 23.43 percent increase in home sales in 2013 over 2012, while Randolph County recorded a 27.12 percent increase in home sales in 2013 over 2012. REALTORS® in Monroe County sold 3.16 percent more homes in 2013 compared to 2012.

Month over month, REALTORS® in St. Clair, Clinton, and Monroe Counties reported an increase in home sales compared to December 2012. St. Clair County reported a 13.02 percent increase, Clinton County reported a 22.22 percent increase, and Monroe County reported a 36 percent increase in home sales.

**“2013 continued the trend of increasing home sales and proved to be a progressive year for the housing market,”** remarks Tricia Tialdo, President of the REALTOR® Association of Southwestern Illinois. **“Last year marked another year of strong home sales for our area and the state. The increasing number of home sales year over year is a positive sign for the Metro-East. If you look back over the past five years, you can see significant increases in home sales, which is encouraging news. We are excited to see what 2014 will bring to our area!”**

According to the Illinois Association of REALTORS® (IAR), in 2013, the Illinois housing market continued to gain strength with faster property sales, an improving foreclosure outlook, and increasing home prices and sales. IAR stated that Illinois saw a statewide increase in home sales of 18.9 percent in 2013 compared to 2012.

**“Buyers and sellers can learn more about buying and selling homes and facts about the market on [www.YourIllinoisHome.com](http://www.YourIllinoisHome.com). REALTORS® can help guide them through the process. All real estate is local, and national trends do not always reflect local market conditions. Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement,”** stated Tialdo.

The housing statistics follow on the subsequent page:  
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REALTOR ASSOCIATION OF  
SOUTHWESTERN ILLINOIS  
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Residential Units December, 2013							Nov.	Oct.	Sept.	Aug.	Jul.	Jun.
County	2013	2012	2011	2010	2009	2008	2013	2013	2013	2013	2013	2013
Monroe	34	25	18	25	21	27	33	25	25	34	38	26
St. Clair	191	169	163	173	170	175	184	181	234	251	254	258
Randolph	8	14	10	11	6	10	11	19	8	11	14	13
Clinton	22	18	15	19	15	12	22	23	28	34	17	22
Year-to-Date Home Sales (Jan. 1 - Dec. 31, 2013)												
Monroe	359	348	297	328	301	295						
St. Clair	2570	2194	2002	2269	2445	2484						
Randolph	150	118	118	132	135	152						
Clinton	295	239	240	269	268	254						
Median Home Prices												
Monroe	178125	198500	163500	150500	156000	204500						
St. Clair	119900	80000	114000	111000	87000	105000						
Randolph	63750	45000	76500	72000	47250	52500						
Clinton	109000	98750	86900	139000	83000	84500						

Statistics are provided by the SIR/MLS, Inc. and the Illinois Association of REALTORS®.

Empowering REALTORS® to succeed through education, advocacy, services, and programs. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose over 800 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on RASI and real estate careers, please visit [www.618realtor.com](http://www.618realtor.com) or contact the office at (618) 277-1980. RASI is also available online at [www.Facebook.com/myRASI](http://www.Facebook.com/myRASI).

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