



**For Immediate Release:**  
December 20, 2013

**For Further Information Contact:**  
Deb Treat Frazier, Association Executive

## **Year-to-Date Metro East Home Sales Continue to Climb**

(Belleville, Ill.) The REALTOR® Association of Southwestern Illinois (RASI) released its November 2013 housing statistics today. Clinton, Monroe, Randolph, and St. Clair Counties all saw increased year-to-date home sales when compared to November 2012.

REALTORS® in Clinton County reported an increase in home sales of 16.8 percent when comparing year-to-date figures from November 2013 and November 2012. Monroe County saw an increase of .62 percent, while Randolph County experienced the largest increase of 46.2 percent when comparing year-to-date home sales from November 2013 to November 2012. Last year's year-to-date figures for November compared to this November 2013 relay an increase in home sales by 17.2 percent in St. Clair County.

In addition to increased home sales, Clinton and St. Clair Counties saw increases in the median sell price when comparing November 2013 figures to November 2012. Clinton County saw an 11.1 percent, and St. Clair County saw the largest increase at 22.5 percent.

According to the Illinois Association of REALTORS® (IAR), statewide median home prices continue to climb, which is due in part to the decrease in inventory and time it takes to sell a home. Statewide, it took an average of 76 days, in November 2013, to sell a home as compared to the 93 it took last November 2012.

**"These results are very promising considering consumers tend to focus less on buying a home and more on the holidays at this time of year,"** remarks Tricia Tialdo, President of the REALTOR® Association of Southwestern Illinois. **"Additionally, the University of Michigan Consumer Sentiment Index is still holding steady at 75.1. Despite the approaching cold winter months, the Illinois Association of REALTORS® is still forecasting mild increases in home sales and median home prices."**

When strictly comparing November figures for the years 2013 and 2012, the monthly numbers also rose for Clinton, Monroe, Randolph, and St. Clair Counties. Clinton County posted a 83.3 percent increase, Monroe County posted an 6.45 percent increase, Randolph posted a 83.3 percent increase, and St. Clair County posted a 15 percent increase.

**"Buyers and sellers can learn more about buying and selling homes and facts about the market on [www.YourIllinoisHome.com](http://www.YourIllinoisHome.com). REALTORS® can help guide them through the process. All real estate is local, and national trends do not always reflect local market conditions.** Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement," stated Tialdo.

The housing statistics follow on the subsequent page:

(continued on next page)





(continued from page 1)

| Residential Units Nov. 2013           |        |        |        |        |        |        | Oct. | Sept. | Aug. | Jul. | Jun. | May  | Apr. | Mar. |
|---------------------------------------|--------|--------|--------|--------|--------|--------|------|-------|------|------|------|------|------|------|
| County                                | 2013   | 2012   | 2011   | 2010   | 2009   | 2008   | 2013 | 2013  | 2013 | 2013 | 2013 | 2013 | 2013 | 2013 |
| Monroe                                | 33     | 31     | 29     | 21     | 26     | 17     | 25   | 25    | 34   | 38   | 26   | 27   | 37   | 23   |
| St. Clair                             | 184    | 160    | 133    | 156    | 269    | 152    | 181  | 234   | 251  | 254  | 258  | 240  | 236  | 190  |
| Randolph                              | 11     | 6      | 6      | 5      | 17     | 7      | 19   | 8     | 11   | 14   | 13   | 14   | 13   | 15   |
| Clinton                               | 22     | 12     | 21     | 14     | 25     | 8      | 23   | 28    | 34   | 17   | 22   | 21   | 22   | 15   |
| Year-to-Date (Jan. 1 - Nov. 30, 2013) |        |        |        |        |        |        |      |       |      |      |      |      |      |      |
| Monroe                                | 325    | 323    | 279    | 303    | 280    | 268    |      |       |      |      |      |      |      |      |
| St. Clair                             | 2374   | 2025   | 1839   | 2096   | 2275   | 2309   |      |       |      |      |      |      |      |      |
| Randolph                              | 136    | 93     | 98     | 108    | 127    | 122    |      |       |      |      |      |      |      |      |
| Clinton                               | 223    | 191    | 196    | 217    | 219    | 209    |      |       |      |      |      |      |      |      |
| Median Home Prices                    |        |        |        |        |        |        |      |       |      |      |      |      |      |      |
| Monroe                                | 169000 | 175000 | 168500 | 169000 | 178338 | 182500 |      |       |      |      |      |      |      |      |
| St. Clair                             | 109000 | 115000 | 115000 | 125700 | 119900 | 126000 |      |       |      |      |      |      |      |      |
| Randolph                              | 69500  | 87000  | 83000  | 78500  | 70000  | 73056  |      |       |      |      |      |      |      |      |
| Clinton                               | 125000 | 121500 | 126450 | 119000 | 126000 | 128000 |      |       |      |      |      |      |      |      |

Statistics are provided by the SIR/MLS, Inc. and the Illinois Association of REALTORS®.

Empowering REALTORS® to succeed through education, advocacy, services, and programs. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose over 700 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on RASI and real estate careers, please visit [www.618realtor.com](http://www.618realtor.com) or contact the office at (618) 277-1980. RASI is also available online at [www.Facebook.com/myRASI](http://www.Facebook.com/myRASI).

###

