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Year-to-Date Metro-East Home Sales Continue to Rise

(Belleville, Ill.) The REALTOR® Association of Southwestern Illinois released the November 2015 Metro-East housing statistics. St. Clair, Monroe, Clinton, and Randolph Counties again reported an increase in year-to-date home sales in November 2015 compared to November 2014.

2015 is proving to be a stellar year for Metro-East home sales. Compared to November 2014, REALTORS® in St. Clair County sold 8.1 percent more home sales year-to-date this November. In that same comparison, Clinton County reported an 8.3 percent increase, while REALTORS® in Monroe County sold the same amount of homes year-to-date. Randolph County recorded a 3.13 percent increase in year-to-date home sales in November 2015 compared to November 2014.

“Summing up the second to last month of this year and seeing positive numbers in our year-to-date home sales is exciting,” states Doug Payne, President of the REALTOR® Association of Southwestern Illinois. **“We are eager to see the positive impact of home sales continue into 2016. We look forward to continuing our dedication to the community through our drives and work with local charitable organizations. As an Association of professionals, we strive to make our communities a better place, as we not only work here, but we live here too.”**

On another positive note, median home prices in the Metro-East recorded positive increases in November 2015 compared to November of last year. Compared to November 2014, Randolph County reported a 34 percent increase in median home price for November 2015, while Monroe County reported 11 percent increase in median home price in November 2015. REALTORS® in St. Clair County reported an increase of 10 percent in median home price compared to last year. Following suit, Clinton County recorded 12.3 percent increase in median home price in November 2015 compared to November 2014.

“REALTORS® can help guide the consumer through the buying and selling process. All real estate is local. National trends do not always reflect local market conditions. Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement,” stated Payne.

The housing statistics follow on the subsequent page:

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Residential Units November 2015							Oct.	Sept.	Aug.	July	June	May	Apr.	Mar.	Feb.	
County	2015	2014	2013	2012	2011	2010	2015	2015	2015	2015	2015	2015	2015	2015	2015	
Monroe	31	31	33	31	29	21	36	33	39	53	48	50	39	26	23	
St. Clair	194	201	186	160	133	156	237	220	263	274	322	285	240	244	151	
Randolph	12	7	12	6	8	6	9	17	17	15	13	13	7	13	10	
Clinton	20	29	28	16	24	16	27	27	35	22	30	23	25	31	11	
Year-to-Date Home Sales (Jan. 1-Nov. 30, 2015)																
Monroe	409	365	325	323	279	303										
St. Clair	2581	2388	2381	2026	1841	2096										
Randolph	132	128	142	104	107	121										
Clinton	274	253	273	221	225	250										
Median Home Prices																
Monroe	182000	164000	164500	195090	163412	125000										
St. Clair	121500	110500	102500	85750	113000	133000										
Randolph	127250	95000	88750	105000	112500	62000										
Clinton	123550	110000	104500	85500	134000	148000										

Statistics are provided by the SIR/MLS, Inc. and the Illinois Association of REALTORS®.

Empowering REALTORS® to succeed through education, advocacy, services, and programs. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose 900 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on RASI and real estate careers, please visit www.618realtor.com or contact the office at (618) 277-1980. RASI is also available online at www.Facebook.com/myRASI.

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