



**For Immediate Release:**  
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## **Second Half of 2013 Looking Up for Metro-East Home Sales**

(Belleville, Ill.) The REALTOR® Association of Southwestern Illinois (RASI) released its July 2013 housing statistics today. Clinton, Monroe, Randolph, and St. Clair Counties reported an increase in year-to-date home sales compared to the last several years.

Last month, REALTORS® in St. Clair County sold 15.98 percent more homes than in June 2013. REALTORS® in this County sold 254 homes, which is the highest number of homes sold in July since July 2008, where only 7 more homes were sold that year. Compared to July 2012, Monroe County reported an increase of 11.76 percent in home sales in July 2013. Following suit, REALTORS® in Randolph County also recorded an increase in home sales in July 2013. REALTORS® in this County sold 7.69 percent more homes this July compared to July 2012.

According to the Illinois Association of REALTORS® (IAR), 28.5 percent more homes were sold statewide in July 2013 than in July 2012. IAR also states that on average, it took less than three months to sell a home in July statewide.

**“As we dive into the second half of 2013, we are excited to see continued increases in home sales,”** remarks Connie Stellhorn, President of the REALTOR® Association of Southwestern Illinois. **“We are hopeful that this trend will continue into the latter part of the year. Interest rates are slowly starting to creep up, but they are still a bargain! On another positive note, according to IAR, July marked the eleventh consecutive month of year-over-year median home price gains and home sale increases in Illinois. We are happy to report that the same statewide trend in home sale gains is continuing in Southwestern Illinois. As summer ends, we turn the corner on another bright fall season.”**

Year-to-date home sales for Clinton, Monroe, Randolph and St. Clair Counties remain higher than the year-to-date home sales in 2012. REALTORS® in St. Clair County recorded a 20.24 percent increase, while Clinton County recorded a 20.49 percent increase in year-to-date home sales. Similarly, Monroe County reported a 6.67 percent increase, and Randolph County recorded a 31.88 percent increase compared to the year-to-date sales in July 2012.

**“Buyers and sellers can learn more about buying and selling homes and facts about the market on [www.YourIllinoisHome.com](http://www.YourIllinoisHome.com). REALTORS® can help guide them through the process. All real estate is local, and national trends do not always reflect local market conditions.** Your best course of action when thinking about buying or selling is to consult with a REALTOR®, a knowledgeable real estate professional, who knows the local market conditions. REALTORS® work through the real estate transaction process daily and understand how to position a home for sale, negotiate contract terms, manage inspections and ensure a smooth settlement,” stated Stellhorn.

The housing statistics follow on the subsequent page:

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# RASI

REALTOR® ASSOCIATION OF  
SOUTHWESTERN ILLINOIS  
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July, 2013							June	May	Apr.	Mar.	Feb.	Jan.	Dec.
County	2013	2012	2011	2010	2009	2008	2013	2013	2013	2013	2013	2013	2012
Monroe	38	34	31	30	29	28	26	27	37	23	31	19	25
St. Clair	254	219	172	176	246	261	258	240	236	190	152	158	168
Randolph	14	13	7	8	10	11	13	14	13	15	9	9	14
Clinton	17	24	26	16	28	22	22	21	22	15	14	11	18
Year-to-Date (Jan. 1 - July 31, 2013)													
Monroe	208	195	170	213	162	175							
St. Clair	1521	1265	1196	1424	1314	1479							
Randolph	91	69	66	82	70	96							
Clinton	147	122	143	163	141	153							
Median Home Prices													
Monroe	177500	168500	158000	172308	107000	207500							
St. Clair	116000	125000	135750	153250	125000	149900							
Randolph	62750	104000	82000	66500	68500	125000							
Clinton	98000	116500	128500	87250	107250	111500							

*Statistics are provided by the SIR/MLS, Inc. and the Illinois Association of REALTORS®.*

Empowering REALTORS® to succeed through education, advocacy, services, and programs. The REALTOR® Association of Southwestern Illinois is a voluntary trade association located in Belleville whose over 700 members are engaged in all facets of the real estate industry. The REALTOR® Association of Southwestern Illinois works to protect the rights of private property owners by recommending and promoting legislation that safeguards and advances the interest of real property ownership.

RASI primarily serves the Illinois Metro-East market area, including St. Clair, Monroe, Randolph and Clinton Counties, except for the easternmost townships of Irishtown, Clement, Lake, East Fork, Meridian and Brookside.

For more information on RASI and real estate careers, please visit [www.618realtor.com](http://www.618realtor.com) or contact the office at (618) 277-1980. RASI is also available online at [www.Facebook.com/myRASI](http://www.Facebook.com/myRASI).

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